## Gianluca Belotti

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Gianluca has been working as a specialized lawyer for the last 25 years in the Antitrust, State Aid, Antidumping and EU law. Gianluca has been ranked in all the major legal reviews. Before working as a lawyer, Gianluca spent 10 years (1990-2000) at the European Commission, DG Competition, where he was in charge with assessing merger (1990-93), cartel (1994-96) and state aid cases.

Gianluca's clients acknowledge his skills as well as his ability to both give pragmatic advice and assess the issues under all the different perspectives to give always the best assessment on what to do under a solution-oriented approach.

After leaving the EU Commission, Gianluca worked for primary Italian and Anglo-American law firms in Brussels as well as in Italy (2001-2015), before deciding on one hand to start his own law firm, on the other hand to be of Counsel on EU and competition related issues for a few selected national law firms.

Gianluca has been mainly advising clients operating in the steel, large retail, tobacco and cardboard industries; he pleads at the EU Court of Justice as well as at all Italian Courts. His recognized ability to understand and foresee the EU decision making process in Brussels stems also from his previous high valuable and long experience at EU level. Gianluca wrote for law review contributing on State aid and Antitrust issues. "According to his clients Gianluca is very clear in his explanations and responds straight away; "has a great deal of experience, remarkable technical expertise and always gives concrete and practical advice. Commentators praise Gianluca Belotti's keen business acumen and solid relationships with industry regulators. Gianluca quickly grasps and explains legal issues in simple terms and take actions". Chambers Europe

Gianluca's recent main clients portfolio includes: **British American Tobacco Italy** (ongoing EU and competition advice); **Feralpi** and **Ori Martin** (two steel companies involved in a cartel case); **Assografici-GIFCO** (the Italian carton board association involved in a cartel case); **Sanrio** Japan (competition case before EU Commission); **GS1 Italy/Europe** Standard association (the bar code owner, re: IP/ongoing competition advice), **Federacciai** (Italian steel association) for ongoing competition advice, **Acciaierie Venete** (for compliance, merger and antidumping issues), **Novamont** (ongoing competition advice in the biodegradable polymers industry); some **Italian gas stations** (parafiscal state aid case before EU Commission).

Gianluca works in Italian, English and French.

Please note that References (clients' general counsels and top managers) are promptly available on request.

